

THE NEED

The number of baby boomers with complex care needs is rising rapidly...



...causing healthcare costs to climb.

Patients with declining health lack nonmedical support...



... and find it hard to navigate the system.

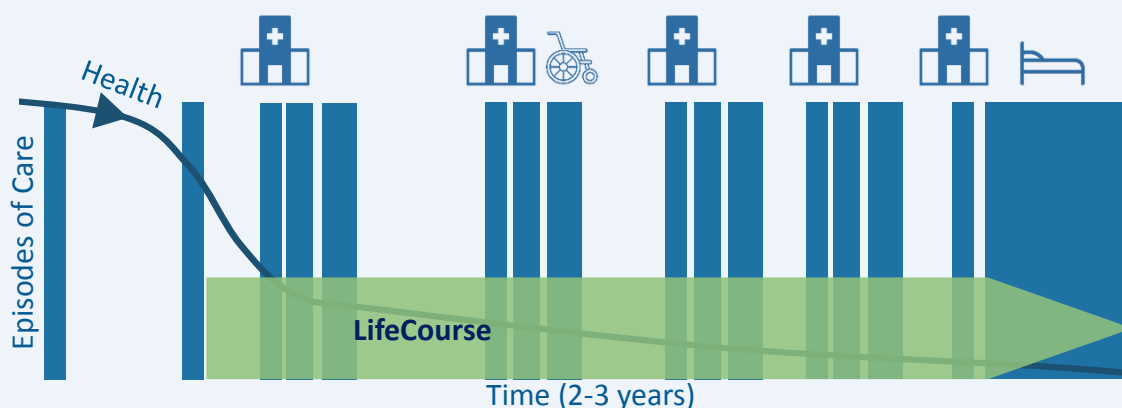
Though existing medical services are shifting to person centered care...



... they are episodic, reliant on overburdened clinical workforce, and lack scalability.

THE GAP

As health declines, hospitalizations increase and care becomes fragmented, that's where LifeCourse comes in.



LifeCourse extends support beyond health care settings by building longitudinal relationships across episodes of care.

LIFECOURSE



Integrating a trained community health worker, called a **care guide**, into the care team; providing regular home visits.



Whole person support using a structured visit framework to guide discussions of physical, psychosocial, and financial concerns.



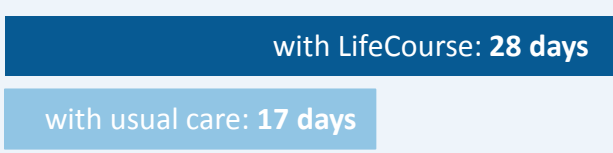
Helps patients articulate **what matters most** and supports completion of advance directives, while communicating all preferences in the electronic health record.



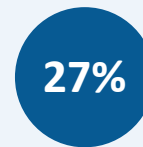
Community-oriented approach that connects to resources that help meet their needs and prepare for what is coming next.

OUTCOMES

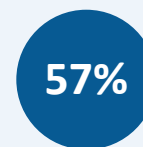
MEDIAN HOSPICE LENGTH OF STAY



fewer ED visits



fewer inpatient days



fewer ICU stays



better **quality of life**
higher patient **care experience**
more patients with **advance care plans**

\$959 PMPM savings

8:1 return on investment